HOPE HOUSE'S
NEW CHAPTER
2022 ANNUAL REPORT
PREFACE
FROM OUR LEADERS

Much like a book our life has chapters; periods of time with commonalities that link those years together forever in our minds. This year Hope House experienced the end of a chapter when our beloved Executive Director, Betty Dupont, retired after serving the organization for 23 years.

Melissa Farrar and I are honored to have been selected to follow in her footsteps, as COO and CEO. Not only is this a new chapter in our careers but also a new chapter for Hope House. We are excited about the future of the organization and the possibilities of what is next for our community.

Since Melissa and I started as directors at Hope House in 2015 and 2016, the organization has tripled in size. We have seen significant growth and change, but one thing that has remained constant is the unwavering dedication and love for individuals and families affected by HIV and poverty.

This new chapter will continue to bring change as we grow our programs and expand our facilities to better meet the needs of our community. We are grateful for every one of you, supporting us through this journey and helping to provide vital services to children and families in Memphis; getting us one step closer to our fairy tale ending – a world free from HIV.

With hope in our hearts,

Lenox Warren
Chief Executive Officer
I love to read a really good book. I love how a great story begins, how the characters are developed. I am interested in the protagonist and the antagonist. A great story is nothing without a great antagonist. In this story the antagonist is not just HIV, but COVID and the protagonists are all of the people that we love that have been affected by HIV and COVID and all the people that have fought unselfishly to care for them. When the book is great, you will be so completely captivated that you can’t wait to read what happens next. We just finished a chapter where the antagonists seemed to have the upper hand, but by the grace of God, the protagonists’ fight continues. In this new chapter, the protagonists are stronger, more wise, more unified in the fight. The team at Hope House stands at the forefront of this fight and will lead this new chapter.

Bailey Lewis’ poem “Protagonist”

Our lives are just like books
Filled with numerous chapters
We may not like what’s inside
But turning the page and
Continuing the story
Is the only way to move on

-Parrish Oglesby
President, Board of Directors
Chapters of our lives can change drastically at the turn of every page. For Kulayla, a cold chapter began in the winter of 2017. A new relationship and news of a child on the way were clouded by a new diagnosis. When she found out she was expecting, she also found out she was living with HIV. She had so many questions on how she could have contracted the virus, so she called her ex-boyfriend.

She was first greeted with silence then finally heard, “Now, we can be together forever.”

“I knew he did it intentionally.”

Things for Kulayla continued to grow dark when she lost her grandmother and mother.

“I’m alone in this world, and I miss them. It doesn’t get easier, but I can’t give up. My mom and grandmother would say, ‘I taught you better than that. Don’t ever say what you can’t do.’”

In 2020, the page turned and Kulayla found herself at Hope House. She was accepted into the housing program and her son was accepted into the daycare.

“I love coming here. I can talk freely without being judged. Everyone understands what a person is going through. Here, I get to talk about things I don’t get to talk about at all. Other people don’t want to try to understand.”

Kulayla’s new chapter has just begun, and it is full of hope.
“Test yourself and see how strong you are.”

This is Amber’s life motto.

2020-2021 were difficult years for most people, and she was no exception. When Amber was diagnosed with HIV, she was 7 months pregnant with her first child. On top of a new baby and a new medical diagnosis, she also found herself living out of her car.

“It was heart breaking, I just wanted something nice for my child.”

Finally in 2022, a new chapter began. Amber heard about Hope House and inquired about housing support. Her case manager, Sondra, quickly got her into stable housing. The stress of not having a safe place to stay was lifted and Amber was able to gain some stability. She was also able to get her son into the Hope House daycare where she says he has learned so much.

“Hope House is a blessing for both me and my son!”

Before, she was focused on getting through each day and now, she can think about the future. With the news of a second son on the way, she has been dreaming of how she wants their lives to look.

“My dream is to be able to work, save money and take care of my boys. I graduated college in April 2022, but I would love to go to law school. I want a fresh start for my boys in a city where they can experience nature and grow up in a safe neighborhood.”

Life has certainly tested Amber, but she welcomes the challenges because they make her stronger.

“Right now, I am in a new beginning. I am not struggling anymore, and I am not letting anything get in my way.”
According to the CDC, 1 in every 4 new cases of HIV is a person between the ages of 13-24. What is even more alarming is that about 60% of all youth living with HIV do not know they are infected, are not getting treated, and can unknowingly pass the virus on to others.

But someone is trying to change the statistics. Donna Blackard, Early Intervention Specialist at Hope House, has a background in community outreach and HIV education. For years, she was working in a similar area as many others doing targeted outreach and one day she decided to make a change and chase the data.

“I saw how many high schoolers were being diagnosed and the trajectory was only getting higher. So, I started making pitches to local high schools and youth programs for me to come and offer resources and education.”

Getting into these environments is difficult as it is a controversial subject, especially among minors.

“I walk in the door with data. In Tennessee, by the 9th grade, girls are 3 times more likely to have had multiple partners and over 50% more likely to contract an STD. And this is all happening with no education from schools. We aren’t walking in and encouraging behaviors, I am educating, offering resources, and listening. These kids have a lot of questions, and no one is willing to give them the answers. “

In the past year, Donna has educated over 400 students empowering them with knowledge. Her dream is to be over a curriculum that is taught in schools across the city- not just targeted populations.

“This is the new generation of HIV and if we can slow that roll, then maybe we can change the numbers for Memphis.”

These kids need a champion, and we are so proud that one of those champions is on our staff.
HOPE HOUSE’S MISSION IS TO IMPROVE THE QUALITY OF LIFE FOR INDIVIDUALS AND FAMILIES AFFECTED BY HIV AND POVERTY

IMPACT REPORT

Community Outreach
- 2155 people received prevention education and stigma reduction education.
- 25 zip codes have been reached.
- 425 free HIV test have been administered since 01/01/2022.
- 3 new Early Intervention Specialists have been added on staff.

Social Services
- 2636 sessions of individual therapy were facilitated.
- 1481 boxes of food were distributed.
- 269 households received rent and/or utility support.
- 168 sessions of play therapy were facilitated.
- 102 clients attended group therapy.

Children Services
- 39 children received quality education.
- 380 hours of after care services were provided.
- 17 parents are currently employed.
- 3 new Early Intervention Specialists have been added on staff.
- 425 free HIV test have been administered since 01/01/2022.
- 3 new Early Intervention Specialists have been added on staff.
$10,000 +
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Childcare Tennessee
Gilead Sciences
Homer Skelton Charitable Foundation
International Paper
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Michaela Young, BA
TBRA Case Manager

STATEMENT OF FINANCIAL POSITION

Fiscal Year: July 1, 2021- June 30, 2022

These financials are unaudited.
The audited financial report will be available January 2023.

REVENUE

Federal Government Grants $3,334,460
State & local government grants $59,311
Net Revenue from Special Events $26,666
Private Grants $123,350
Contributions $560,586
Net Investment Return ($131,498)
In-Kind Contributions $56,686
Other Income $298,806
Net Assets Released from Restrictions $49,042

TOTAL REVENUE $4,377,409

EXPENSES

Programming $3,430,156
Management & General $282,026
Fundraising $183,638

TOTAL EXPENSES $3,895,820

Change in Net Assets $481,589
Net Assets, Beginning of Year $2,279,697
Net Assets, End of Year $2,761,286
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Special thank you to Greg Campbell for donating his time and photography talents to our annual report.
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